

2012 Annual Framing School **Directory**

ne of the most important things you can do to offer your customers the best service and design possible is to keep yourself up to date by taking basic and continuing education courses. Industry education is a great resource to achieve your objectives whether you want to reinforce your knowledge of a technique, send an employee for training, or learn something totally new to enhance your skills as a framer and businessperson.

There are framing schools and seminars for every level found in this directory. There are beginner classes that assume participants have little or no previous knowledge of framing, and advanced classes on specialized techniques like mat decoration and frame finishing.

This listing was compiled from those schools that responded to our request for information. Additional suppliers offering educational programs can be found in the PFM Annual Directory.

ABC School of Picture Framing

274 Higbie Lane, West Islip, NY 11795

Phone: 631-321-7980 Toll Free: 800-810-8849 Fax: 631-321-7981

E-mail: fmiragliot@aol.com

Website:

www.abcschoolofpictureframing.com Basic and advanced classes are offered.

Subjects taught

Basic

Business end of framing Cutting and joining frames: wood and metal

Cutting glass

Design and color Fitting

Layout and design

Mat cutting: basic and intermediate

Mounting techniques

Preservation and conservation framing

Types of glazing

Advanced

Applications for special acid-free tapes and mulberry paper

Apply creativity using special templates

Best conservation practices

Conservation framing

Creative cloth covered mats and decorative mats

Creative matting and deep bevels

Deacidification

Design, layout, and frame size: how to select and attach items

How to cut and use fillets

Mounting paper using various reversible hinging

Object box construction techniques Stacking techniques of various frames

Projects completed

Basic course: One framed artwork **Advanced course:** Samples of techniques taught such as a mat with deep bevels or finished hinging projects

Schedule/Costs

Classes: Basic: 2-day: \$495; 4-day: \$795. Advanced: 2-day: \$595. One-on-one available by appointment: 2-day: \$595; 4-day: \$995. Materials: There is no materials fee. Materials

and workbook included.

Equipment: Students share a power miter saw, underpinner, thumbnailer, and oval/circle cutter. Each student has their own mat cutter and hand tools.

Class size: 6-10

Additional information

Instructor Frank Miragliotta has more than 20 years teaching experience in the technical field. School is located near Islip-Mcarther Airport and The Long Island Railroad. Lodging facilities are located nearby.

American Picture Framing Academy

"The Guerrilla Framing School"

- Southington, CT Orlando, FL
- Las Vegas, NV Baltimore, MD
- Chicago, IL Dallas, TX New Orleans, LA • San Francisco, CA • Toronto, ON

Toll Free: 860-940-9262

E-mail: info@pictureframingschool.com Website: www.pictureframingschool.com Basic and advanced courses in professional framing skills and sales techniques are offered in addition to a series of owners/managers courses and workshops.

Subjects taught

Basic—4-Day Framing Courses Avoiding the six most common mistakes Cutting and joining wood and metal frames Creating loyal lifelong customers Dealing with difficult customers Decorative matting techniques Design theory and techniques Fitting and assembly—fast and easy techniques How to sell custom framing How to sell custom framing (for people who

hate sales)

Identifying and handling artwork

Mat cutting magic

Mounting techniques

Purchasing equipment and materials Simple, inexpensive advertising methods

Starting your own framing business

Stitchery

Working with glass

Owners/Managers Courses

Almost-free advertising

Avoid the five mistakes that can ruin your business

Cable televison, radio, and print advertising

Computers and framing

Corporate sales market

Design and sell like a pro

Direct mail advertising secrets Guerrilla Framer's cost-cutting secrets

Guerrilla sales and management techniques

How to compete with big box stores

How to find and hire great employees

How to get free publicity for your business

How to understand basic accounting

information

Pricing for profit

Save on everything you buy for your business Starting and managing a framing business What your suppliers don't want you to know Yellow Pages advertising

Schedule/Costs

Classes: 4-day, tuition varies. Call for costs. Workshops: 1- and 2-day business work-

shops, tuition varies

Materials: Fees include materials cost. Equipment: Students have use of their own

equipment during class. Class size: varies

Additional information

Business courses taught by Paul Cascio, "The Guerrilla Framer." Lodging is within walking distance of the school. Some scholarships and financial aid may be available. Call for other locations. Contract bookings upon request in the U.S. and Canada.

Art To Be Framed

704 S. Washington Drive Mt. Shasta, CA 96067 Phone: 530-926-3609 Fax: 530-926-3609

E-mail: slandes@snowcrest.net Website: www.arttobeframed.com Basic and intermediate classes are

offered.

Subjects taught Basic & Intermediate

Creative design
French matting
Glass etching
Object Shadowbox frames
Faux finishes on mats, frames, furniture and
wall surfaces
Multi-openings
V-grooves

Projects completed

Basic: Depending on 3 day or 5 day classes, two to four framed projects and one piece designed six different ways.

Schedule/Costs

Classes: Basic: 3 days, \$1,000 per person; \$1,700 for party of two from the same company includes four nights' accommodations. 5 days, \$1,600 per person; \$2800 for party of two from the same company. Includes six nights' accommodations, all materials, breakfast, lunch, and snacks.

Materials: There is no materials fee. **Equipment:** Students have their own equipment.

Class size: One-on-one or two students from the same company

Schedule: Basic classes: Two per month, held by appointment, and custom designed to the indvididual's needs.

Additional Information

Mt. Shasta is a beautiful resort community with a population of about 3,500 residents. The school sits at the base of the mountain, elevation 14,162 feet tall, world famous for its natural beauty. The studio is in owner's home as are the accommodations. The atmosphere is relaxing and conducive to creativity. Instructor Sandra Landes has been in the framing industry since 1979 and holds a CPF. She is past president of the Inland Empire chapter of PPFA in southern California and the charting president of the Zia chapter in New Mexico. She has been teaching for more than 20 years. She was an invited instructor at the University of New Mexico, Los Alamos.

B.L. Haymond Supply

P.O. Box 1165, Ukiah CA 95482

Phone: 707-462-4221 **Fax:** 707-462-4221

E-mail: blhaymondsupply@pacific.net Website: www.blhaymondsupply.com Oil painting restoration workshops are offered.

Subjects taught

Oil painting restoration, including Examination, Recording, Cleaning, Varnish removal,

Canvas stretching, Lining, Mounting, Filling, Touch-up, and Varnishing.

Projects completed

One or two paintings depending upon restoration needed

Schedule/Costs

Classes: Hands-on, one-on-one, 2-day (weekdays or weekend) workshops: \$850 special.

Materials: Included Class size: One-on-one

Additional information

Lodging facilities are located within 1 mile of the school. The instructor is a senior conservator with more than 35 years' experience. The school is located in scenic Wine Country in California.

Cash Moulding Sales of Alabama

436 Industrial Lane, Birmingham, AL 35211

Phone: 205-942-2909 **Toll Free:** 800-231-1972 **Fax:** 205-942-1225

E-mail: sales@cashmoulding.com Website: www.cashmoulding.com Basic classes are offered.

Subjects taught

Business and sales practices
Canvas mounting
Conservation mounting

Cutting and joining wood and metal frames

Dry mounting methods

Equipment

Fitting and assembly

Glazing

Mat sizing and mathematics

Mat cutting (oval, circle, straight line)

Mat cutting and decoration Needlework mounting

Selection and measuring of moulding

Projects completed

Basic: Students select print, mats, and moulding and measure a complete framing job from start to finish.

Schedule/Costs

Classes: Three day course, \$500 Five day course, \$700

Materials: There is no materials fee. Videos and framing books sold separately. Equipment can be purchased by students at discounted

Equipment: Students share equipment. All students have hands-on training time.

Class size: Basic: maximum of 5

Additional Information

The school has been open three years and the teachers have 29 years experience in the framing industry. Lodging facilities are within 5 miles of the school.

Colorado Moulding

2606 South Raritan Circle Englewood, CO 80110 Phone: 303-922-1919 Toll Free: 800-332-9013 Fax: 303-934-2228

E-mail: moulding@earthlink.net **Website:** www.coloradomouldingcompa-

ny.com

Basic and advanced courses are offered.

Subjects taught

Matcutting and decoration
Preservation mounting and framing
Permanent and dry mounting
Cutting and joining frames
Glass cutting
Canvas and needle art framing
Color theory and design
Equipment operation and maintenance
Shop layout and work flow

Projects Completed

Business and pricing tips

Students will design and complete two framed projects to keep after the class.

Schedule/Costs

Classes: Four day course, \$650

Materials

All equipment and materials included. As an extra bonus for their attendance, students receive discounts on equipment if the would like to purchase anything after the class.

Equipment: All equipment is supplied for individual use. Certain pieces of equipment are

shared.

Class size: 8 maximum

Additional Information

The training center has been in operation since 1996. The class is taught by a CPF with over 30 years in the framing industry, and he's been a framing instructor since 1998.

Complete Framer's Supply, Inc.

3617 Southwest 30th Avenue Ft. Lauderdale, FL 33312 Phone: 954-581-2444 Toll Free: 800-330-3263 Fax: 954-581-4496

E-mail: sales@completeframers.com **Website:** www.completeframers.com

Basic classes are offered.

Subjects taught

Computerized Mat Cutters Business Art & Design Sales Industry Craft

Schedule/Costs

Classes: 5-day Basic: \$650

Materials: Fees include materials and tools. **Equipment:** Students share some equipment and have individuals stations with equipment as well.

Class size: Basic: maximum of 6

Additional Information

The school has been open 10 years and the

teachers have 30 years experience in the framing industry. Lodging facilities are within 2 miles of the school.

The Frame Tutor School of Picture Framing

13511 65 Street

Edmonton, Alberta, Canada T5A 1A5

Phone: 780-944-9149 **Toll Free:** 800-268-0897

E-mail: penny@frametutorschool.com Website: www.frametutorschool.com A comprehensive three-week certificate course (105 hours) is offered nine times during the year.

Subjects taught

Week One: Covers basic picture framing equipment and its care; safety in the frame shop; basic straight mat cutting; introduction to color and design of mats and frames; mounting procedures, including dry mounting and laminating; preservation materials and techniques; cutting of glass and moulding and assembly of frames;

fitting of framing package.

Week Two: More on the preservation and care of art on paper, textiles, and canvas; blocking, stretching and framing of needleart; floating a print; simple object framing; matting black and white pictures; mat cutting, oval, round, and combination straight and oval; the conservator's role; canvas transfer and framing works of art on canvas.

Week Three: Advanced color and design; decorative mats; creative use of dry mounting and laminating; cutting moulding; use of fillets; business practices specific to the frame shop, including detailed guide to pricing.

Projects Completed

Mat Cutting Samples: single, double, V-groove, offset corners, inlay, double bevel, Kobe corners, cathedral, painted bevel and panels, mat carving, octagon and multiple opening, fillets.

Frame Cutting and Joining: standard wood and metal, octagon, decorative corners and fillets.

Conservation Framing Methods: are taught and materials are used in framing the projects which make up the students' portfolio of prints, needleart dry mounting and laminating.

Preservation Techniques: are emphasized. Projects completed, and the portfolio is completed with an acceptable sample of each of the mats listed above.

Projects completed

A total of 9 framed projects are completed for students' portfolios.

Schedule/Costs

Classes: \$795 Canadian funds+ GST per week, or \$2,300 + GST for 3 weeks. Fees include instruction, project materials, and manual. Deposit of \$350 required at registration. Fees are tax deductible as a business expense.

Materials: Materials fees included in cost.

Equipment: provided

Additional information

School has been in operation since 1991. Instructors: Penny Eluik, CPF; Marion Ferry, B.Ed., CPF.

Gold Leaf Designs & Gallery

2646 Broad Street, Chattanooga, TN 37408

Phone: 423-266-4453 Fax: 423-266-4436

E-mail: info@goldleafdesigns.com **Website:** www.goldleafdesigns.com

Subjects taught

Gilding techniques and other related decorative finishes

Hands-on demonstrations
Historical background of gilding
Restoration and application of leaf

Schedule/Costs

Classes: 1-day seminars for artists: \$750. 1-day seminars for professionals/designers: \$750. 2-day Gilding and restoration: \$3000. Reservations are required 30 days in advance. **Materials:** Students have use of all materials

and tools.

Equipment: Equipment provided and/or shared, varies depending on the class. **Class size:** maximum of 15

Additional information

The school has been in operation for 24 years. Alan Shuptrine, owner and master craftsman of Gold Leaf Designs & Gallery personally teaches the classes. The studio is known for producing one-of-a-kind frames and specializing in framing, restoration, and fine art. There are lodging facilities near the school. Visit the website or cal for schedules.

International Picture Framers School

Toronto and Montreal, Canada

Toll Free: 888-840-9605

E-mail: canada@framingschool.com Website: www.framingschool.com Basic classes are offered.

Subjects taught

Basic

Business practices Canvas mounting Color coordination

Conservation mounting

Cutting, joining wood and metal frames Equipment purchasing

Fitting and assembly Framing materials

Glazing

Limited edition prints (various types) Mat sizing and mathematics

Mat cutting (oval, circle, straight line)

Matting and design

Needleart mounting

Selection, measuring moulding Wet and dry mounting methods

Projects completed

Basic: Students select, mount, and frame a print of their choice; conservation mount and frame their certificate of achievement. These represent their practical test and include mat

selection and cutting as well as frame cutting and joining.

Schedule/Costs

Classes: 4 days, Basic: \$1050 (Canadian) per class, plus taxes.

Materials: There is no materials fee. Framing books are sold at this school. Mat cutters can be purchased by students at discounted prices.

Equipment: Students share oval-circle cutters, wall mounted cutter, saw, underpinner, and heat and vacuum presses. Students have their own mat cutter, hand tools, tape dispenser, ruling pen, and manual.

Class size: limited to 7.

Additional Information

The school has been in operation since February 1990. There are lodging facilities within 2 miles of the school.

Jayeness Moulding Co.

2928 4th Avenue South, Seattle, WA 98134

Phone: 206-292-9664 **Toll Free:** 800-423-6287 **Fax:** 206-624-9343

E-mail: randall@jayeness.com Website: www.jayeness.com

Basic, intermediate, and advanced classes

are offered.

Subjects taught

B.A.S.I.C.

Business Art and Design

Sales Industry

Craft Studio 2004

Conservation

Mounting and Matting I, II & III

Needleart

Shadowbox framing

Projects completed

B.A.S.I.C.: Image size 11" x 14" or smaller

Schedules/Costs

Classes: Week-long classes have been suspended. Hourly tutoring is still available at \$125 per hour: 3 hour minimum.

Materials: There is no materials fee. Products are sold

Equipment: 1 student per mat cutter. Hand tools are not shared.

Class size: maximum of 6

Additional Information

The school has been in operation for 13 years. Instructors have an average of 17 years experience. Lodging is within 3 miles.

Murillo School of Restoration

13431 114th Street, Edmonton, Alberta,

Canada T5E 5E5

Phone: 780-457-0538 or voice mail

(Contact Andrew) Fax: 780-457-0538

Basic, advanced, and specialty classes are

offered.

Subjects taught:
Restoration on:

Acrylics

Antiques of any period

Artifacts

Bones

Carvings

Ceramics

China

Composition

Etchings

Fire and flood damage

Frames

Furniture

Gold leafing

Ivories

Metal

Paintings

Pastels

Plastic

Pencil drawings

Porcelain

Prints and photos

Oils

Reversed glass etchings

Sculptings

Silver leafting

Stone

Terracotta

Watercolors

Wood

Projects completed

Designed around students needs and expectations

Schedule/Costs

Classes: Courses are 6 days a week, 8 hours per day. Payment in full required in advance. 6 weeks for all classes, \$8,100 + tools + tax; 3 weeks for paintings and frames, \$5,258 + tools + tax; 2 weeks for china and porcelain, \$3,250 + tools + tax. A certificate is given when the course is completed.

Materials: Fee varies depending upon materials used. Some tools must be purchased. Upon completion, a diploma is given.

Equipment: Equipment provided.

Class size: Limit, two persons per same cate-

gory.

Additional Information

The school has been in operation since 1989. The instructor at this school has 50 years experience. There are lodging facilities within 1 to 4½ miles of the school.

The National Conference at the West Coast Art & Frame Show

207 Commercial Ct., Morganville, NJ 07751

Phone: 732-536-5160 **Toll Free:** 800-969-7176 **Fax:** 732-536-5761

E-mail: theconference@hobbypub.com Website: www.pfmseminars.com/ nationalconference

This is the largest educational venue in the framing industry, with typically more than 90 sessions. Classes change from year to year. Education takes place in conjunction with the West Coast Art & Frame Show in Las Vegas.Basic, intermediate, and advanced framing classes on framing techniques, design, sales, and management are offered. Classes range

from one-hour lectures to hands-on workshops and 2-day seminars taught by leading industry experts.

Subjects taught Commercial Framing Series

Production efficiency Production equipment Production methods Production facility

Fundamentals of Framing Series

Canvas stretching and framing Cutting and joining wood moulding Design with a CMC Digital prints Frame design

Glazing options Mat decoration

Mounting Preservation

Shadowboxes

Gilding Series

Introduction to water gilding Advanced water gilding Frame finishing History of gilded objects

Master Class Series

Basics of frame restoration Creative laminating Digital prints Fabric wrapping French Matting History of frames Installation hardware Photo mounting Photography presentation

Using CMCs Wood frame finishing

Mat Cutting Series Advanced mat cutting

Basic mat cutting
Creative mat cutting
Decorative Papers
Fillets
Mat cutting tips and tricks
Multi-Opening mats
The perfect mat

Profit & Management Series Building a staff

Business plans
Equipment needs
Gift items
Increasing profits
Marketing
Management skills
Merchandising
Pricing formulas
Production areas
Retailing strategies

Sales and Design Series Color theory and trends

Designing and selling decorative mats
Frame designs that sell
Mat and moulding selections
Mat design trends
Promotion of preservation framing
Sales counter techniques
Selling upper end moulding & designs
Texture, pattern, and color
Unique frame designs
Upscale frame designs

Technology Series

Adobe Photoshop Digital printing Photography POS Software Social Media Website design

Projects completed

Varies by class

Additional information

The National Conference will be held January 27 to 30, 2013 at the Mirage Resort and Casino in Las Vegas. Class costs range from free to \$295. Special pricing packages available: VIP Pass \$395. Prices vary based on specific courses offered.

New England Framing Academy

15 King Court, Keene, NH 03431 **Toll Free:** 800-325-6332 for registration

with Visa or Mastercard **Phone:** 877-797-6944:

instructor's direct line for information

and questions.

E-mail: wastretch@gmail.com Website: www.frameschool.com Basic/intermediate classes are offered.

Subjects taught

Color theory
Conservation framing
Customer relations
Frame cutting and joining
Glass cutting
Inventory control
Mat cutting and design
Material and equipment purchasing
Needlework framing
Pricing
Shadowbox framing
Shop layout

Projects completed

One project, framed flat or three-dimensionally

Schedule/Costs

Classes: 4 days, \$650. A non-refundable deposit of \$250 is required to reserve spot, with the balance of \$400 due upon attendance of class. A 10% discount (\$65.00) per person is offered if more than one person from your shop attends the same class.

Materials: There is no materials fee, and the cost for the class includes an extensive manual. **Equipment:** Students share a dry mount press, wall mounted glass and board cutters, and chopper. Students are able to use their choice of tabletop mat cutters, vises, hand tools and work

Class size: maximum of 7

Additional Information

station without sharing.

The school has been in operation for 28 years. The instructor at this school has 34 years experience. There are lodging facilities within 1½ blocks of the school.

PFM Seminars

207 Commercial Ct., Morganville, NJ 07751

Phone: 732-536-5160 Toll Free: 800-969-7176 Fax: 732-536-5761

E-mail: pfmseminars@hobbypub.com **Website**: www.pfmseminars.com

Basic, intermediate, and advanced classes on framing techniques, designs, sales, and management are offered. Classes range from one-hour lectures to handson workshops. These 1-2 day events take place at a variety of locations throughout the U.S. such as hotels, distributor open houses, and other industry related trade shows. Class offerings are customized to the event but can include basic, intermediate, and advanced classes on framing techniques, designs, sales, and management. Classes range from from one-hour lectures to hands-on workshops. Please see The National Conference listing for a detailed list of topics. If you would like to schedule a PFM Seminar event, please call for more details.

Subjects taught

Commercial Framing Series

Production efficiency Production equipment Production methods

Fundamentals of Framing Series

Canvas stretching and framing
Cutting and joining wood moulding
Design with a CMC
Digital prints
Frame design
Framing collectibles
Glazing options
Mat decoration
Mounting
Preservation
Shadowboxes

Gilding Series

Introduction to water gilding Advanced water gilding Chemical patination Frame finishing

Master Class Series

Basics of frame restoration Creative laminating Decorative papers Digital prints Fabric wrapping French Matting History of frames Installation hardware Photo mounting Using CMCs Wood frame finishing

Mat Cutting Series

Basic mat cutting
Creative mat cutting
Fillets
Mat cutting tips and tricks
Multi-Opening mats
The perfect mat
Profit & Management Series
Building a staff

Business plans
Equipment needs
Increasing profits
Marketing
Management skills
Merchandising
Pricing formulas
Production areas
Retailing strategies

Sales and Design Series

Color theory and trends
Designing and selling decorative mats
Event planning
Frame designs that sell
Making mat and moulding selections
Mat design trends
Promotion of preservation framing
Sales counter techniques
Selling upper end moulding & Designs
Texture, pattern, and color

Technology Series

Giclée printmaking Photography POS Software Social Media Website design

Projects completed

Varies by class

Additional information

PFM Seminars class costs range from free to \$195. Conducted at various trade shows. In addition, PFM Seminars on the Road, sponsored by industry leaders, are held as one-day sessions throughout the year at various locations in the U.S. Upcoming schedule in Picture Framing Magazine and on the website.

PPFA—Professional Picture Framers Association

2282 Springport Road, Suite F, Jackson, MI

49202

Phone: 517-788-8100 Toll Free: 800-762-9287 Fax: 517-788-8371 E-mail: ppfa@ppfa.com Website: www.ppfa.com

PPFA hosts workshops and seminars at local Chapters in the United States, Canada, and Australia, as well as the PPFA Annual Convention and Australia's "The Framing Show." PPFA also offers online webcasts about framing techniques; a newsletter featuring framing tips and topics; a "PPFA Guidelines to Framing" series; a library of "how to" articles; and expert advice from PPFA educators at the online Framers Corner forum

Prestige Framing Academy

Mailing address:
 2338 Immokalee Road
 Suite 335
 Naples, FL 34110

• East Coast facility: Manalapan, NJ

• West Coast facility: Los Angeles, CA

Registration and information

Phone: 617-285-0855 Fax: 866-615-2429

E-mail: info@framingacademy.com
Website: www.framingacademy.com
Basic, intermediate, and advanced framing techniques are taught at two facilities, one in the east and one in the west.
Retail classes on pricing, marketing, HR, and operations are offered both online and in person.

Subjects taught

Beginning framing Advanced dry mounting Advanced framing: Fantasy Frame Camp "Designing for Profit: Great Looking Mat Combinations That Sell" (1 hour lecture) Fabric mats

Fabric mats
Glass etching
Intermediate matting
Intermediate needleart
Mat decoration
Object box framing
Oil gilding

Plastic fabrication Preservation Framing: Beyond the Japanese hinge Water gilding

Woodworking for Picture Framing

Business

Pricing for profit Winning sales counter strategies

Projects completed

All framing techniques are hands-on unless otherwise noted. In Basic classes, materials are provided for students to complete three projects, plus many sample and demo.

Schedule/Costs

Classes: Classes are given throughout the year, with a schedule available on the website or by request. Half-day, \$100-\$200; full day begin at \$150. 5 days, \$995.

Materials: There is no materials fee. Reference materials provided.

Equipment: Students share equipment. **Class size:** maximum of 8 for 5 day classes; 10 for other classes

Additional Information

This school maintains a fully equipped, state-ofthe-art facility. Stuart Altschuler, CPF, GCF, a member of the PPFA national board, has more than 35 years experience in the framing industry and conducts educational programs for PPFA and industry suppliers.

Reed's Gold Leaf

713 Tuckahoe Dr., Madison, TN 37115

Phone: 615-294-6113 Fax: 615-865-6572

E-mail: rglstudios@bellsouth.net Website: www.reedsgoldleaf.com Basic, intermediate, and advanced classes

are offered.

Subjects taught

Antiquing and toning Gold leafing—oil gilding and water gilding Hand finishing frames

Repair and stabilization of frames Repair of decorative ornament

Specialties

Antiquing and toning Gold leafing Restoration

Projects completed

One or two complete frames plus samples.

Schedule/Costs

Classes: Scheduled on an "as requested" basis. Call or e-mail to schedule dates and curriculum. Maximum group classes of 3 students, usually 1- to 3-day classes based on curriculum chosen. \$450 per student per day.

Materials: All materials are supplied and there is no materials fee. Products are sold.

Equipment: Students will use supplied equipment or may also bring their own equipment.

Class size: 1 to 3

Additional Information

The school has been in operation for more than 25 years. The instructors at this school have more than 30 years combined experience. There are lodging facilities convenient to the school.

Sarasota Goldleaf Studio

2559 Riverview Court, Sarasota, FL 34231

Phone: 941 504-1976

E-mail:

richard@beautifulpictureframes.com

Website: www.beautifulpictureframes.com

Basic, intermediate and advanced classes
are offered.

Subjects taught Finishing

Frame fabrication
Gilding (water, oil)
Period ornamentation techniques
Picture Frames 101

Projects Completed

Beginners water gilding Building a master carved frame

Schedule/Costs

Classes: Weekend workshops are 2 days, \$400. Fall & Spring Full Semester, up to \$2,250

Materials: Materials included. Weekend workshop includes 1 book (22k), mop, tip, knife, and burnisher.

Equipment: Students share equipment and tools unless they bring their own or purchase them through the school.

Class size: weekend workshops (maximum of 4); 5-day to month-long (maximum of 2)

Additional information

Lodging facilities are within 2 miles of the school.

South Star University

413 Harding Industrial Drive

Nashville, TN 37211

Phone: 615-865-6572 (direct to instructor)

615-294-6263 **Fax:** 615-865-6572

E-mail: mcavanah@bellsouth.net

Basic, intermediate, and advanced classes

are offered.

Subjects taught

Basic

Artwork mounting Basic mat cutting

Frame cutting/joining/installation

Intermediate (one-on-one only)

Basic shadowboxing Special mat cuts

Advanced (one-on-one only)

Wide variety of subjects

Projects completed

1-2 projects completed depending on the class.

Schedule/Costs

Classes: One-on-one classes \$425 per day; three day comprehensive class, \$1200.

Materials: There is no materials fee.
Class size: One-on-one classes exclusively.

Additional Information

Mitchell Cavanah has been a framer for 24 years and an instructor for 13 years. Lodging facilities are located within 3 miles of the school, which is near the airport.

TC Moulding (Minnesota)

1880 Oakcrest Ave. St. Paul, MN 55113 Phone: 651-636-6646 Toll Free: 800-735-3025

Fax: 800-735-0860

E-mail: sales@tcmoulding.com **Website:** www.tcmoulding.com

Basic and advanced classes are offered.

Subjects taught

B.A.S.I.C. 5-day course subjects

Business Art and Design Sales Industry Background Craft of Framing

Projects completed

Certificate in metal frame (B.A.S.I.C.) Students do projects of their own choosing in a wood frame.

Schedule/Costs:

Classes: B.A.S.I.C.: 5 days, \$695.

Materials: There is no materials fee.

Equipment: Students share large equipment such as wall cutters, underpinners, and dry mount presses. Students are provided Fletcher cutters, all hand tools, tape dispensers, mitre vises, and supply items, which are not shared.

Class size: limited to 5 with a minimum of 3; 3 for advanced classes.

Additional Information

The school has been in operation since 1989

and instructors have an average of 20 years experience. A number of lodging facilities are located in the immediate area. A printable brochure is available at www.tcmoulding.com under education.

TC Moulding (Michigan)

31811 Sherman Drive. Madison Heights, MI 48071 Phone: 248-588-2333 Toll Free: 800-632-4842 Fax: 800-735-0014

E-mail: mary@tcmoulding.com Website: www.tcmoulding.com Studio three day class is offered.

Subjects taught

Mat Cutting Design Mounting Fit & Finish

Projects completed

Two complete framing projects, one with a metal frame, one with a wood frame.

Schedule/Costs:

Classes: Studio three day class, \$400. **Materials:** There is no materials fee.

Equipment: Students use supplied equipment,

which is not shared.

Class size: limited to 4 with a minimum of 3.

Additional Information

A printable brochure is available ate www.tcmoulding.com under education. A number of lodging and restaurants are located in the immediate area.

Valley Moulding & Frame School

10708 Vanowen Street North Hollywood, CA 91605 Phone: 818-769-5656 Toll Free: 800-932-7665 Fax: 818-509-0461

E-mail: info@valleymoulding.com Website: www.valleymoulding.com Basic and advanced classes are offered.

Subjects taught

B.A.S.I.C.

Business: The framework of marketing and a working knowledge of picture framing store management.

Art: An understanding of the elements of color and design, and current trends within the industry.

Sales: How to use a multi-step sales process and the ability to give a dynamic sales presentation.

Industry: An increased awareness of the picture framing industry and its position within the art world.

Craft: The basic skills that will allow you to succeed as a craftsperson within the industry.

Half-Day Mat Cutting Workshop

Introduction to mat cutting

Single and double mats Basic mat cutter maintenance

Advanced

Advanced conservation/preservation Advanced fabric framing and textile art Advanced matting Decorative mats and corners Fillets and bevel board and thick mats Multiple openings Introduction to computer layout and design

Projects completed

Basic: Assorted mat projects and two com-

plete framing projects. **Half-Day Mat Cutting:** Samples **Advanced Conservation:** Mat hinges. Conservation weights.

Advanced Fabric: Fabric covered mats

and liners, shadowboxes.

Advanced Matting: Assorted mat

projects.

Schedule/Costs

Classes: Advanced classes: 1 day, \$175 or 2 consecutive classes for \$300. B.A.S.I.C. classes: 5 days, \$650. Half-Day Mat Cutting,

Materials: There is no materials fee. Equipment: Students share a wall-mounted

cutter, mounting press, and assorted hand tools (shared between two people). Students have the exclusive use of their choice of professional mat cutters.

Class size: limited to 10

Additional Information

The school has been in operation for 20 years. The instructors have an average of 20 to 25 years experience. Lodging facilities are located within 1 mile of the school.